

PRESS RELEASE // COMMUNIQUÉ DE PRESSE

▶ NEOTION and Viaccess-Orca announce the first Adaptive Sentinel CAM deployment

Aubagne, France – May 30th, 2017 – NEOTION, a trusted provider of CAMs, and Viaccess-Orca, a global leader in the protection and enhancement of content services, confirm a longstanding working relationship launching the first NEOTION CAM deployment with Viaccess-Orca Adaptive Sentinel dual card and cardless Conditional Access System (CAS) for a major European Operator.

NEOTION extends its Viaccess-Orca product portfolio with a new CAM CIPLUS 1.3 certified with Viaccess-Orca's Adaptive Sentinel. Combining Viaccess-Orca software and hardware security, the NEOTION CAM provides operators with the best of both worlds: a smart card based solution remaining a foundation for security concerns of the major content owners while the cardless option allows for flexible and dynamic deployment for operators.

This first deployment confirms the CAM as a suitable solution for the Pay-Tv industry ensuring premium content delivery via a small, smart and green device and enabling operators to mix card-based and cardless solutions to finally decide the best way to address the market with no more barriers.

“Through the partnership, we are achieving a new step in the CAM business with Viaccess-Orca, offering our customers choice and flexibility in a secure way as the Pay-Tv market place is increasingly competitive and needs to be globally developed by exploring such innovation.” said Olivier DEMOLY – Chief Sales & Marketing Officer at NEOTION.

“By bringing this innovative and cost effective solution to this Market with our Neotion partner, we demonstrate again the ability to adapt to specific market needs.” said Chem ASSAYAG, EVP Marketing & Sales at Viaccess-Orca.

Feel free to come and visit us in our meeting room, Hall 7 #MS13, at ANGA COM.



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> ABOUT NEOTION

NEOTION is a French high-tech company providing innovative solutions for the international Digital Television market since 2000. NEOTION develops and distributes a wide range of DVB Conditional Access Modules (CAM) embedding the main Conditional Access Systems (Conax, Cryptoguard, DRE-Crypt, Verimatrix and Viaccess-Orca) to Pay-Tv operators across the globe.

NEOTION is still investing in secure devices for the Pay-Tv industry adding new and innovative solutions according to the booming OTT adoption on the market during these last few years. NEOTION is offering first on its core-business the HbbTV CAM as the suitable single secure device in a connected environment, headless OTT gateways for satellite fully based infrastructures and recently Neohome, new smart home solutions, all as part of the OTT growing services.

NEOTION is largely involved as an active member of several standardization and digital TV committees, namely DVB and CI Plus LLP and more recently, ZigBee Alliance.

For product information please contact business@neotion.com and for Press, please contact, press@neotion.com

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> ABOUT VIACCESS-ORCA

As a leading global provider of content protection, delivery, and discovery solutions, Viaccess-Orca is shaping the ultimate content experience. Through its integrated range of business-savvy products and solutions, Viaccess-Orca helps service providers in the cable, DTT, satellite, IPTV, and OTT industries gain a competitive edge in today's rapidly evolving multiscreen environment. By enabling service providers to securely deliver an engaging user experience on any device, Viaccess-Orca is reinventing the entertainment landscape. Viaccess-Orca is part of the Orange Group.

For more information, visit www.viaccess-orca.com or follow Twitter [@ViaccessOrca](https://twitter.com/ViaccessOrca) and [LinkedIn](https://www.linkedin.com/company/viaccess-orca).

Viaccess-Orca Contact: Atika Boulgaz - Communications Manager - email: press-relations@viaccess-orca.com.