

## M7 Group Chooses NEOTION to deploy its DTH services on CAM technology

*Aubagne, 9 June 2015:* NEOTION announces today that European Pay TV Operator M7 Group have selected the latest generation of Conditional Access Modules (CAM) from NEOTION to deploy their next generation DTH services on the Canal Digitaal (NL), TV Vlaanderen (B), TéléSAT (B) and HD Austria (A) platforms.

The NEOTION CAM benefits from the latest CI Plus 1.3 enhanced resources and embeds the Prime Sentinel card-based Conditional Access System (CAS) solution from Viaccess-Orca for content protection. NEOTION will provide M7 Group with dedicated packaging and casing to increase customer satisfaction.

In the short term, **CanalDigitaal, HD Austria, TV VLAANDEREN and TéléSAT** will be the first platforms to receive the NEOTION Viaccess-Orca CAM. This CAM was specially designed for M7 Group - and is ready to be deployed in any new markets where the new platforms will be adopted.

*« Neotion is very pleased to have established an overall partnership with M7 Group. Our CAM has been designed and developed to match with M7 group multi country specific requirements. On top of the fact that we will support them in their switch to Viaccess-Orca encryption, it's also an opportunity for NEOTION to extend our footprint to address new markets”* said Gregory Wiczorek, CEO of NEOTION.

*« It has been a pleasure to work with Neotion on this project. Once again Neotion has shown to be very flexible to address our unique requirements. Against very tight timescales they have managed to develop an excellent product which we feel confident will support our continuous efforts to improve our Customer’s experience”*said Ron Paans, Technical Director at M7 Group S.A. .



Along with the consumer product, a Professional CAM operating 24/7 and specifically designed for professional environment will be deployed for M7 Group collective distribution. The device will handle up to 2, 4, 6 and more than 7 services.

Press Release

### **About M7 Group**

M7 Group SA, based in Luxembourg, is one of Europe's fastest growing operators of satellite and IP-based TV platforms: Canal Digitaal and Online.nl in the Netherlands, TV Vlaanderen in Flanders and Télésat in French speaking Belgium, AustriaSat/HDAustria in Austria, Skylink for the Czech and Slovak market and AustriaSat Hungary for the Hungarian market.

Through its subsidiary M7 Deutschland, M7 Group owns German pay-tv platforms KabelKiosk and mein Fernsehen. All brands offer tailor made packages for clients adapted to the local culture and language in these countries. Today, M7 Group SA provides more than 3 million viewers with hundreds of satellite and IP-based radio and television services in digital and HD quality.

Since 2011, M7 Group SA also provides broadband and telephony services to its customers in the Netherlands and Belgium. M7 Platform Services provides broadcasters with end-to-end distribution solutions for DTH, cable and IPTV reception. Through its subsidiary Stream Group, M7Group delivers enhanced interactive video, OTT and multiscreen services in Europe and Asia through its Solocoo platform.

For further information: [www.m7group.eu](http://www.m7group.eu)

### **About NEOTION**

NEOTION is a French high - tech company providing innovative solutions for the international Digital Television market since 2000.

NEOTION develops and distributes a wide range of DVB Conditional Access Modules (CAM) - based on in-house ASICs and embedding the latest CA vendors' security requirements (Conax, Irdeto, Verimatrix, Viaccess-Orca) - to Pay-TV Operators across the globe. NEOTION reinforces its strategy on Secure Devices for Pay-TV industry investing on new and innovative solutions to allow convergence of broadcast content (linear TV) and broadband services (OTT) : the HbbTV CAM as the suitable single secure device in a connected environment, the HDMI Dongles as new and attractive form factors alternative solutions to set-top-boxes, the headless gateway solutions in a multiscreen TV landscape delivering live and OTT solutions for Smartphones, Tablets & 4K TV screens.

NEOTION is a human size company of 100 people with 60% in engineering developments, 35 M€ dedicated to R&D and with more than 35 successfully registered patents. NEOTION is largely involved as an active member of several Standardization and Digital TV committees, namely DVB, HBB TV and CI Plus LLP.

For further information about Neotion, please visit [www.neotion.com](http://www.neotion.com) and follow us on Twitter [@neotion](https://twitter.com/neotion) & [LinkedIn](https://www.linkedin.com/company/neotion).

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